

Draft Concept Note

Business-Government Dialogue on Critical Minerals

v2026-09-30

Context

- The 2026 [G7 leaders' declaration on securing supply chains for critical minerals](#) recalls the urgency of diversifying critical minerals supply chains and building collective resilience in light of a high degree of market concentration.
- A new **G7 platform for Critical Minerals Cooperation may use the expertise of the OECD and IEA to improve traceability and transparency** and may consult the OECD and IEA on: (1) assessing market developments and supply chain vulnerabilities; (2) facilitating information-sharing on stockpiles; (3) conducting emergency exercises; (4) monitoring progress in financing, diversification and transparency commitments; and (5) providing data to allow Members to identify and receive early warnings of market distortions and plan for coordinated responses.
- In the context of a range of trade-related meetings during the week of 5 October 2026, it is timely to hold a dialogue between the private sector, governments, the OECD and IEA to exchange on the key issues and how the private sector can contribute.

Proposition

- In support of the OECD's work, the B7 under the presidency of MEDEF together with *Business at OECD* (BIAC) are **organizing a business-government dialogue on critical materials**. This roundtable will provide a platform for open exchange between representatives from governments, business and international organizations to explore timely, realistic, coherent and effective policy solutions. The roundtable will in particular focus on the issues of *bankability* and *traceability*.

Objectives

Discussions at the workshop aim to support and inform international efforts in the following areas:

- **The evolution of market transparency tools** by complementing OECD/IEA data and indicators with timely on-the-ground business insights on market developments;
- **Strengthening the bankability of critical minerals projects** by identifying policy levers (e.g. price support mechanisms, offtake frameworks, export credits, and de-risking instruments) to unlock investment;

- **Translating OECD work on transparency and traceability into actionable frameworks**, identifying concrete, business-ready approaches to proportionate due diligence implementation;
- **Identifying ways forward** that effectively reduce distortions, support diversification and facilitate trusted partnerships.

Format

- **A closed-door¹ policy dialogue held under Chatham House Rule;**
- **Structured in 2 interactive roundtable discussions** designed to maximise practical exchange. **Each roundtable** will be structured around
 - **4-5 opening speakers from the public and the private sector** (30 mins)
 - **followed by a moderated open discussion** among all participants (45 mins).

Timing

- The OECD Trade and Agriculture Directorate and the OECD Trade Committee will hold a number of trade events and meetings in Paris this same week. It is proposed to organize this roundtable on **5 October 2026**, to leverage the presence of relevant policymakers, experts and stakeholders in Paris.
- **Total duration is expected to be around -3.5h.**

Participants / Audience

- **Government representatives from G7, OECD and accession candidate countries**, including representatives from Ministries of Trade
- **OECD senior officials and experts**, notably from teams working on critical minerals, trade, and industrial policy, ideally with involvement of the IEA
- **Business representatives** from across the critical minerals value chain, including mining, processing, manufacturing, and recycling, as well as financial actors
- **As appropriate, selected experts** contributing technical, market, and policy expertise

Deliverables

- **No transcript or attributed record of the discussion would be circulated.**
- **BIAC/B7 would prepare a short summary note** capturing the main themes, recommendations and possible areas for follow-up cooperation. The note would be non-attributable and high-level, reflecting the substance of the discussion rather than individual interventions.

¹ The meeting is upon invitation, and not open to the public or media.

Draft Programme

Title: Securing Critical Minerals: From Analysis to Action

B7 / Business at OECD

Business-Government Dialogue on Critical Minerals

15:00 - Opening

From Strategic Priorities to Policy Delivery

Suggested timing: 15 minutes (5 minutes each)

- **Objective:** Open the discussion by recalling the main messages of the B7 declaration on critical minerals and the G7 leaders' declaration, and the role that BIAC and the OECD can play in turning these recommendations into concrete public-private cooperation.
- **Speakers:**
 - **Fabrice LE SACHÉ**, Vice-President, MEDEF
 - **Cyrille PIERRE**, Ambassador of France to the OECD
 - **Andreas SCHAAL**, Sherpa to the G7 and G20, OECD

15:20 - Scene-setting presentation

Market Outlook: Emerging Risks, Market Dynamics and Policy Challenges

Suggested timing: 10 minutes

- **Speaker:**
 - **Tae-Yoon KIM**, Head of the Critical Minerals Division, IEA

15:30 - Roundtable 1

Unlocking the Deal: From Policy Frameworks to Bankable Projects

Suggested timing: 75 minutes

- **Objective:** Benefit from the presence of government and the private sector to discuss what is needed to move to implementation by identifying the concrete financial, regulatory and commercial conditions required to make critical mineral projects investable across the full value chain, from extraction to processing, refining, recycling and industrial use. Consideration can be given to the role of public sector tools and initiatives in de-risking and enabling private sector projects; the role of cooperation between governments and the private sector and amongst governments in creating new markets and sources of supply.
- **Moderator:**
 - **Alice SLAYTON CLARK**, Vice Chair, BIAC Trade Committee
- **Opening Speakers:**
 - **Kenan ARKAN**, Managing Director, Commodities Origination, JP Morgan
 - **Romain CHARVET**, Head of Public Affairs, Eramet
 - **Anne LAUENROTH**, Managing Director, Raw Materials Committee, BDI
 - **Juan Manuel SANTA CRUZ CAMPAÑA**, Ambassador of Chile to the OECD
 - **Jean-François TREMBLAY**, Ambassador of Canada to the OECD
- **Open Floor**

[16:45 - Roundtable 2](#)

Operationalising Traceability Systems: Opportunities and Challenges

Suggested timing: 75 minutes

- **Objective:** Translate the G7 Leaders' commitment to develop harmonised, interoperable traceability frameworks into concrete, business-compatible implementation pathways. The discussion should focus on how governments, international organisations and industry can jointly design and deploy traceability systems that enhance supply security, ensure high ESG standards and avoid excessive compliance burdens in G7, OECD and partner countries.
- **Moderator:**
 - **Bryan N. DETCHOU**, Senior Director, Natural Resources, Environment and Sustainability, Canadian Chamber of Commerce
- **Opening Speakers:**
 - **Carol ANDERSON**, Assistant General Counsel - Global Trade, Microsoft
 - **Toshihide ANDO**, Ambassador of Japan to the OECD
 - **Bruno JACQUEMIN**, Director General, Minerals, Mining and Metals Alliance (A3M)
 - **Alev SOMER**, Director, Bureau of International Recycling
- **Open Floor**

[18:00 - Conclusion](#)

From Dialogue to Action: Priorities for OECD-G7-Business Cooperation

- **Speakers:**
 - **Marion JANSEN**, Trade and Agriculture Director, OECD
 - **Neil BECK**, Assistant U.S. Trade Representative for WTO and Multilateral Affairs
 - **Patrik KOVACS**, Vice Chair of the Executive Board, *Business at OECD* (BIAC)

[18:15 - Networking Reception](#)